

October 2020

Dear valued customer

Re: Brexit

We are in process of executing plans and actions to mitigate possible risks due to delays, cost increases and compliance requirements for our products post Brexit:

- Making immediate additional provision for component stocks
- Ensuring all sales shipments have an invoice for custom purposes for our customers outside of the UK
- Ensuring compliance to the new UK conformity assessment, labelling and CE requirements
- Assessing and ensuring third party logistic organizations have adequate procedures and capacity for customs clearance (inbound and outbound). We may have to adjust our lead times accordingly if issues do occur

Areas where you may help mitigate risk to your own supply would include:

- Supplying your account manager with a forecast of your requirements by product part number for December 2020, January and early February 2021
- Early placement of orders with shipment dates in December 2020, rather than January or early February 2021

Finally, we greatly value you as a customer and partner and appreciate your understanding during this uncertain situation. Please do contact our customer services team or your local Territory Manager if you have any questions

Yours sincerely



Gary Ashburner
Sales Director EMEA